# 11-830 Computational Ethics for NLP

Lecture 13: Fake News and Influencing Elections



#### Fake News and Elections

- Ads, recommendations
- Fake news
- Election influence



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  - "It helped my granddaughter with her latest endeavor" John from Pittsburgh
- "Everybody bought me and you wont believe what happened next ..."
  - Your whole sphere seems to have bought me.



#### **Fake Reviews**

- Try to be a verified purchaser
- Be specific about the project
  - Not just ... "Great product, arrived on time"
- Add some self disclosure for realism
  - "My 6 year old granddaughter loves it, "Granny, I love my Tesla K80 24GB GPU" she says.
- Generate multiple different reviews
  - Different classes of user
  - "Works great on Linux"
  - "Works on my Mac"
  - "Once Update has finished running, I know it'll work great"
- But reviews are still best written by humans
  - They can be adapted automatically, and posted automatically
- Automatically posted when some one mentions the product



#### Review vs News

- "News" is perceived to be more authoritative
  - But user-written "reviews" are more genuine
- Many "news" articles also advertise the product
- Many ads are press releases designed to be quoted as news
- You can make your reviews be like news.
- You have to release them via a recognized News site
  - ... or not
- Different headlines but same story
  - Looks like there is more news about X
- Generate references to the articles
  - Pay for links
  - Tweet/retweet about them



#### **News Flash**

- Panel: Neural Networks and Deep Al
- Panelists: Geoff Hinton, Yoshua Bengio, Elon Musk and Emma Watson
- Thursday 21st March 10:30-noon,
- Rashid Auditorium
- More details: https://seminars.scs.cmu.edu/

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- You wont believe what happened next ...



#### Clickbait

- Making people click on links
- Things they like
  - Kim Kardashian something something
- Things they want to know
  - Next Avengers movie will be released ...
- Things left unsaid
  - Something, something, you wont believe what happened next
- All using reinforcement learning to find the best headline
  - Kardashian Avengers bitcoin deep learning, you wont believe what happened next ....

### So what happened to Truth?

- It maybe never was there ...
  - News reports about things I know about are always wrong in the details, I'm just pleased that all the other news is correct
- We could fact check everything
  - "water runs downhill" 17.5K documents
  - "water runs uphill" 116K documents
  - "flat earth" 11m vs "spherical earth" 300K
- Identify "good" sources of facts
  - But we actually want opinion too
  - Who decides truth?

#### **Trustworthiness**

- Jeff Pasternack and Dan Roth at UIUC/UPenn
- Identify sources for fact checking
- Present multiple views when searching
  - "Is milk good for you?"
  - Gave side-by-side search results for and against
  - This was preferred by most subjects (sometimes)
- But probably wont work when people are already charged in one direction

#### **Confirmation Bias**

- Humans see things to confirm their biases
  - "Well that's probably only one example" vs
  - "I bet there are many more examples like this"
- Arguments are rarely actually rational debates
  - Besides you're just clearly wrong anyway ...



# **Exploiting Human Behavior for Gain**

- You probably can't change peoples views
- But you can amplify them

- I'm a democrat but my vote doesn't really count
  - Healthcare will still be too expensive under either party
  - News: "Democrats will cut healthcare costs"
  - Okay maybe I will vote



### Getting People to Vote

- Rayid Ghani, Chief Scientist of Obama campaign 2012
  - Masters from MLD, now at U of Chicago leading "Data Science for Social Good"
- Amplifying Activism
  - Find marginal constituencies
  - Find registered democrats in the area
  - Identify their key interests (education, healthcare etc)
  - Send them messages about their key interests
  - Ask for donations
  - Measure success in sending messages
  - Do it again



### Getting People to Vote

- Attenuating Apathy
  - Find marginal constituencies
  - Find registered democrats in the area
  - Identify their key interests (education, healthcare etc)
  - Send them messages about their key interests
  - Get them worked up about the election
  - Get them to vote
- It doesn't take much to change an election result



# Getting People to Not to Vote



# Getting People to Not to Vote



# Getting People to Not to Vote

- Deflect voters
  - Its not worth voting
  - Poll estimates show X is overwhelmingly winning
- Mislead voters
  - Vote by text to ....
  - Vote early on March 9<sup>th</sup> (but its actually March 6th)
  - You need government ID to vote

# Misleading Voters Through News

- Show relevant News stories
  - Stories of interest to the particular voter
  - No longer a general editor/newspaper
  - Only see things in your news feed
  - Overwhelmed with obviously fake stories so ignore everything
  - Add fake facts to real stories
  - Question objectivity itself
  - Call "Fake News" for anything you don't like

### Targeting Influence

- Companies already do this
- Cambridge Analytica (from Wikipedia)
  - Part of SCL Group: a global election management company
  - Financially backed by Robert Mercer (early pioneer of Statistical MT)
  - Das Magazin: CA's methods based on Kosinski 2008 using profiling based on facebook "likes" and smartphone data.
  - Behavioral microtargeting

### Can this be stopped

- Companies and Countries already do that
  - "Russia did it all", "It was North Korea's fault"
  - Could be a excuse, true, or just misinformation
- Where to draw the line
  - What is the difference between Riyad Ghani and CA?
- Can you ever define legality
  - You must allow people to campaign
  - You have to avoid creating unfair laws about campaigning
  - You want to stop unfair vote manipulation
- Does it actually work
  - Depends who you ask (the answer is itself biased)



# Science of Manipulation

- Marketing and Advertising
  - We want to influence people
- Public Service Announcements
  - Influencing the populace to do "good" things
- Psychology
  - Studying human behavior
- Psychohistory (Asimov's fictional "Foundation")
  - Modeling group behavior
- Manipulation for good/bad
  - Make better decisions
  - Evolve better political systems



### Unseen Consequences

- Its not just about deliberate/opportunistic manipulation
- Access to diverse information flow
  - Allows personalization of choice of interests
  - Moves your information flow to areas of interest
- But with personalization comes limitations
  - You only see the areas you want to see
  - Your own information bubble
  - But everyone I talk to online likes My Little Pony
  - You never see people liking other things so your "normal" changes

# Rise of the Independent Star

- No longer manufactured from central organization
- Justin Bieber and Logan Paul
- Youtube allows for self-created stars
  - Those who manage themselves well succeed
  - May not be the most intellectual content, but its popular
- Unconventional organizations end up being in control
  - Google/Facebook/Amazon become unexpected gateways



# Cambridge Analytica and Microtargeting

- Please read The Guardian 17<sup>th</sup> March 2018: https://www.theguardian.com/news/2018/mar/17/cambridge-analytica-facebook-influence-us-election
- Watch (if you can) "Brexit: The Uncivil War" Channel 4 Movie (2019)

